



Q. When will this promotion start?

A. This promotion starts on November 21 at 9 a.m., MT, and ends on November 23 at 11:59 p.m., MT.

Q. Which Young Living markets can participate in this promotion?

A. The U.S. market can participate in this promotion.

Q. Which customer or rank types can participate in this promotion?

A. All customer and rank types can participate in this promotion.

Q. Can NFR Customers participate in this promotion?

A. No, NFR Customers cannot participate in this promotion.

Q. What order types qualify for 30 percent off?

A. One-time and first-time Loyalty Rewards orders of 100 PV or more qualify for 30 percent off.

Q. Can new enrollments stack the 30 percent off with SHAREYL?

A. Yes, as long as the order is at least 100 PV prior to SHAREYL being applied.

Q. Is a code required for the 30 percent off to apply?

A. No, you will see the discount in your cart once you hit 100 PV.

Q. Is there a PV requirement to get the 30 percent off?

A. Yes, your order needs to be at least 100 PV for the discount to apply.

Q. Will products that are excluded from the promotion show on the website?

A. They will still show on the site but will be available on Loyalty Rewards orders only. (See the next page for excluded products.)

Q. Can first-time Loyalty Rewards orders add the excluded product to their order and receive the discount?

A. They can add them to the order, but they will not receive a discount on those excluded products.

Q. Can new Customers and Brand Partners qualify for the free shipping promotion with Black Friday orders?

A. Yes, if a new member places a 100+ PV order during the Black Friday sale, they will qualify for free shipping starting in December.

Q. Can I place multiple orders and receive 30 percent off on each one?

A. Yes, as long as each order is 100 PV or more.

Q. Can I use Loyalty Reward Points on 30 percent off orders?

A. No, you cannot use Loyalty Rewards points on 30 percent off orders.

Q. How will I know if the 30 percent is applied?

A. You will see a line item on the right-hand side of your cart that says 30% off Black Friday.

O. Will first-time orders see the discount in their cart?

A. First-time orders will see their discount when they add their address during checkout.

Black Friday exclusions:

The following products are excluded from 30 percent off during the Black Friday sale:

3042: NingXia Red®, 2 pk.

3044: NingXia Red®, 4 pk.

3055: AlkaLime[™] Stick Packs

3064: NingXia Nitro™

3295: Inner Defense[™] softgels

3300: Abundance[™] essential oil blend

3405: R.C.[™] essential oil blend

3623: Rose essential oil

4710: NingXia Red® Combo Pack

5594: Oregano Vitality[™] essential oil

5621: DiGize[™] Vitality[™] essential oil blend

5663: ART® Intensive Moisturizer

5759: Cool Azul[™] Pain-Relief Cream

21016: Prostate Health supplement

23801: Thieves® Chest Rub

26655: Premium Starter Bundle with Rainstone[™] Diffuser

26656: Premium Starter Bundle with Aria[™] Diffuser

26666: Premium Starter Bundle with Dewdrop™ Diffuser

26668: Thieves® Whitening Toothpaste

26669: Premium Starter Bundle with Desert Mist™ Diffuser

26670: Premium Starter Bundle with Desert Mist™ Diffuser (Spanish)

27201: IlluminEyes[™] supplement

29019: Premium Starter Bundle International

30525: KidScents[®] Little Oilers[™] Premium Starter Bundle

41598: For the Love of Lemons[™] Bundle

42763: NingXia Red® Starter Bundle

43229: Premium Aroma Loyalty Bundle

43230: Thieves® Home Loyalty Bundle

43398: KidScents® Little Oilers™ Premium Starter Bundle with Sprout the Puppy™ Diffuser

44357: Make a Shift[™] Essential Solutions[™] Kit

44656: Make a Shift[™] Happy, Healthy Home $^{\text{\tiny M}}$ Kit

45718: Inner Boost & Balance[™] supplement

46590: Make a Shift[™] Reset[™] Kit

46866: Multipurpose Glass Spray Bottle

47514: Glass Foaming Hand Soap Dispenser

47900: Rest and Renew[™] Reset Kit

48107: Inner Beauty Reset™ Kit

48547: Winter Starter Bundle

3039: Thieves® AromaBright™ Toothpaste

46956: Deep Night Essence™

47262: DeepSpectra® Frankincense2 - 5ml

4475: Thieves® Household Cleaner - 64oz